



Updated 2021

Us: IRG Recruiters	Them: Most Recruiters
Annually ranked in the Top 200 of all US staffing firms since 2018	1 of 20,000 staffing firms not recognized by clients, peers and candidates
Strictly operate in the Food/Beverage/Pet Food industries	Generalist chasing requisitions and fees from all industries
Forbes top ranked Food/Beverage/Pet Industry recruitment firm	Not #1 😏
Utilize 3DIQ for resume submittal and client access into IRG's database	Rely on antiquated approach to resume submittal via email attachments
Partner with Great Recruiters to ensure our candidates & clients receive the best experience	Not interested in how they are perceived or treat others, focused on earning their next fee
Treat candidates and clients with respect	Treat candidates and clients like a commodity
LISTEN and ask questions to assess the best candidate fit	Play a numbers game: send out as many resumes as possible
Minimal internal employee turnover means longstanding contacts and relationships	High internal turnover; new contacts to re-establish relationships with often
Leverage automation and artificial intelligence	Rely on outdated recruiting measures
Multiple "touches" with every candidate over multiple days to ensure best fit	Send candidates to roles without vetting candidates properly – "see what sticks"

Give IRG the opportunity to show you why our clients choose to work with US, not THEM.